Ask for the Texas AgriLife Extension group rates at the following hotels close to our center:

**Drury Inn & Suites**
8540 W. Interstate 40
Amarillo, TX 79124
806-351-1111

**La Quinta Inn**
Amarillo West Medical Center
2108 Coulter Drive
Amarillo, TX 79106
806-352-6311

For More Information
Contact Jane Planchon at (806) 677-5600 or japlanchon@ag.tamu.edu

Educational programs of the Texas AgriLife Extension Service are open to all people without regard to race, color, sex, disability, religion, age, or national origin.

The Texas A&M University System, U.S. Department of Agriculture, and the County Commissioners Courts of Texas Cooperating.
The volatility in all markets is creating an opportunity for agricultural producers to make profits or, on the other hand, put their operations in financial peril. The price volatility that has arisen puts an even greater emphasis on a producer’s marketing skills. In an effort to enhance producer’s risk management skills, an Advanced Topic Series (ATS) which are one- and two-day short courses that will be offered during January and February 2010 in Amarillo.

Each of the instructors for the ATS courses was selected based on their expertise and communication skills. Never before has a faculty of this expertise level been assembled to teach short courses to producers in Texas. They were given the freedom to develop their course based on what they believe producers needed to know to improve their profitability. We are so confident that you will enjoy and learn techniques to improve your profitability that each course comes with a money back guarantee. The ATS was made possible from a grant from RMA/RME.

Courses will start promptly at 8:30 a.m. and end at 3:30 p.m. The registration fee is $75 for the one-day courses and $125 for the two-day courses. The registration fee includes the cost of instruction, materials, lunch and all breaks. Registration is limited to 50 participants on a first come basis and pre-registration is required. All courses will be held at the Texas AgriLife Research and Extension Center, 6500 Amarillo Blvd. West, Amarillo.

For more information, contact Jane Planchon 806-677-5600.

Date: February 19 & 20, 2010
Time: 8:30 a.m. - 3:30 p.m.
Title: Developing This Year’s Marketing Plan for Feedgrains — Mark Welch and Steve Amossen
Volatility in the stock, oil, ethanol and commodity prices are creating one of the most challenging years producers have ever faced. The objective of this two-day workshop is to gain a better understanding of the fundamentals affecting the feedgrains market for the upcoming year. Specific topics include: developing a marketing plan, cost of production, current fundamentals including ethanol, feed use and exchange rates – exports, basis, technical analysis tools, cash and contract seasonality and marketing strategies. The ultimate goal of the workshop is to develop a written marketing plan for the 2010 crop.

Date: January 29, 2010
Time: 8:30 a.m. - 3:30 p.m.
Title: Profit Maximizing: Crop Insurance and Risk Management Decisions — Art Barnaby
Making the right decisions on the type/level of crop insurance, as well as, participation in the new risk management programs SURE and ACRE can be critical to profitability. In this course, participants will learn about the pros and cons of the different crop insurance products available including the most cost effective levels of participation. In addition, time will be spent discussing the new risk management programs SURE and ACRE and explaining the tradeoffs/interactions between this complex new system of FSA programs and crop insurance. The workshop will include some “hands on” exercises to help participants to fully understand the best risk strategy that fits their farm.

Complete the above registration and mail with your check or money order to:
Texas AgriLife Extension Center
Attn: Jane Planchon
6500 Amarillo Blvd. West
Amarillo, Texas 79106-1796.

Please make checks payable to Texas AgriLife Account #222100-60021.

If you would like to use a credit card or register online, please go to the following internet address.

Register on-line at http://agrilifeevents.tamu.edu