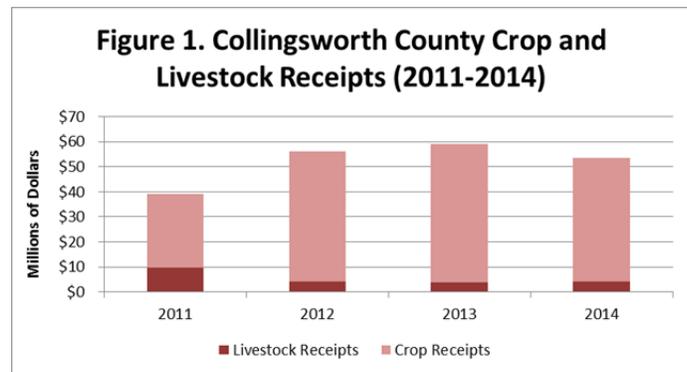


AT A GLANCE

- Collingsworth County's agricultural value exceeded \$53.5 million in 2014 (Figure 1).
- Collingsworth County ranks 16th in cotton sales among all Texas counties (Table 1).
- The 476 agricultural-related employees account for 59.6% of all private-sector employment (Table 2).
- Collingsworth County from 2011-2014 averaged \$53.7 million in total agricultural receipts, generating county- and state-level impacts of \$69.5 million and \$100.2 million, respectively (Table 1).
- This analysis does not include the impact of agriculturally related public sector employees or the 383 farm and ranch operators.

The Impact of Agribusiness COLLINGSWORTH COUNTY 2015

Most of Collingsworth County's 918-square-mile land area is used for agricultural purposes with 330,743 acres in permanent pasture and another 164,062 acres in cropland. The drought of 2011 significantly decreased crop receipts while increasing livestock receipts because of herd liquidations (Figure 1). Agricultural receipts have subsequently bounced back with commodity prices increasing and drought conditions subsiding.



The cropland is comprised of irrigated or dryland production with average annual sales of \$46.5 million in the 2011-2014 time period (Table 1). Cotton generates \$36.2 million and is ranked 16th among the state's 254 counties. The second most prevalent crop is peanuts, with average sales of \$7.3 million.

Table 1. Average Annual Agricultural Cash Receipts, Collingsworth County, 2011-2014.

	Value (\$1,000,000)	State Rank	County Economic Impact* (\$1,000,000)	State Economic Impact* (\$1,000,000)
Crops:				
Corn	\$0.0		\$0.0	\$0.0
Wheat	\$1.2	83	\$1.8	\$2.9
Cotton	\$36.2	16	\$45.8	\$65.9
Sorghum	\$0.0		\$0.0	\$0.0
Ensilage	\$0.0		\$0.0	\$0.0
Hay	\$1.8	129	\$2.3	\$3.4
Other Crops	\$7.3	64	\$9.4	\$13.7
Total Crop Receipts	\$46.5	59	\$59.3	\$85.8
Livestock and Livestock Products:				
Fed Beef - Value Added	\$0.0		\$0.0	\$0.0
Cow-calf and Stockers	\$5.5	199	\$7.9	\$10.8
Hogs	\$0.0		\$0.0	\$0.0
Dairy	\$0.0		\$0.0	\$0.0
Other	\$0.0		\$0.0	\$0.0
Total L & LP	\$5.5	218	\$7.9	\$10.8
Other Ag-Related	\$1.8	161	\$2.3	\$3.5
Total Agricultural Receipts**	\$53.7	123	\$69.5	\$100.2

*Does not include impacts of forward-linkages through the processing sectors.

** Rounding of numbers may affect totals and prevent some commodities with low receipts from appearing in the table.

Collingsworth County pastureland is utilized for cow-calf and stocker operations, contributing \$5.5 million in sales annually (Table 1). In 2012, the county had an inventory of 21,000 beef cattle on hand, including 11,900 beef cows (2012 Census of Agriculture).



Of course, the direct value of agricultural production is not the only benefit to the local economy. Many production expenses are paid to local suppliers. Farmers and ranchers also spend part of their wages and profits in the county - eating at local restaurants and buying groceries, clothing, etc. In turn, the employees of these businesses purchase supplies and spend wages at local businesses. Money is multiplied as it circulates through the economy. The original \$53.7 million in cash receipts from farm and ranch production leads to a total county-level economic output contribution of \$69.5 million. Some money does leave the

Table 2. Collingsworth County Ag-Related Employment		
	Number of Employees	Annual Payroll \$1,000,000
Private Sector	222	\$6.50
Farm and Ranch	254	\$2.38
Total	476	\$8.88

region as people and businesses purchase goods and services outside the county and state. A good deal of the money that is spent outside Collingsworth County is still spent in Texas, so the farm-level production leads to a larger state-level output of \$100.2 million.

Agribusinesses take many forms including: manufacturing, retail trade and

*Employment estimates do not include ag-related public sector/government employees

food service, wholesale trade, agricultural services and transportation. A total of 222 people were employed in Collingsworth County agribusinesses during 2013, with an associated payroll of \$6.5 million according to the 2013 Texas County Business Patterns publication (Table 2). In addition, 254 people were either employed full- or part-time on local farms and ranches earning \$2.4 million annually (2012 Census of Agriculture). It should be noted that the impact of agriculture on the Collingsworth County economy is underestimated, since the economic contributions of public sector employees working in agriculture and the 383 farm and ranch operators are not considered in this analysis.

(AgEco-FS-6: Dr. Rebekka Dudensing, Ruoxi Lu and Jonathan Ellison, College Station; Dr. Steve Amosson, Kay Ledbetter and Michelle Jones, Amarillo; Dr. Bridget Guerrero, Canyon; and Katy White, Collingsworth County. Revised August 2015)

