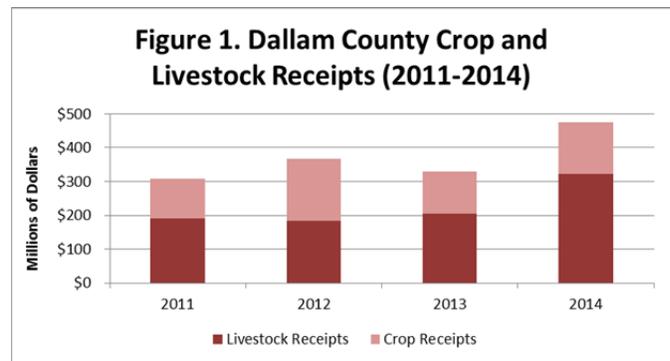


AT A GLANCE

- *Dallam County's agricultural value exceeded \$474.5 million in 2014 (Figure 1).*
- *Dallam County ranks 3rd in corn sales, 8th in fed cattle sales, and 10th in wheat and ensilage sales among all Texas counties (Table 1).*
- *The 1,224 agricultural-related workers account for 47.3% of all private-sector employment (Table 2).*
- *Dallam County ranks 11th among Texas counties in agricultural receipts from 2011-2014 averaging \$369.9 million, generating county- and state-level impacts are \$477.5 million and \$756.7 million, respectively (Table 1).*
- *This analysis does not include the impact of agriculturally related public sector employees or the 371 farm and ranch operators.*

The Impact of Agribusiness DALLAM COUNTY 2015

Most of Dallam County's 1,503-square-mile land area is used for agricultural purposes with 463,596 acres in permanent pasture and another 388,351 acres under cultivation. Approximately 175,645 irrigated acres provide flexibility with respect to the type of crops grown. Agricultural receipts increased dramatically (\$144.8 million) in 2014 as cattle prices skyrocketed and drought conditions subsided (Figure 1).



Primary crops include corn, wheat and ensilage with

average annual sales of \$86.9 million, \$13.8 million and \$9 million, respectively. Overall, Dallam County ranks 3rd in Texas corn sales, 10th in wheat and ensilage sales and 12th in total agricultural receipts among the state's 254 counties. The county also produces a significant vegetable crop.

Table 1. Average Annual Agricultural Cash Receipts, Dallam County, 2011-2014.

	Value (\$1,000,000)	State Rank	County Economic Impact* (\$1,000,000)	State Economic Impact* (\$1,000,000)
Crops:				
Corn	\$86.9	3	\$123.0	\$200.5
Wheat	\$13.8	10	\$19.5	\$31.8
Cotton	\$2.6	97	\$3.7	\$4.8
Sorghum	\$2.9	64	\$4.1	\$6.6
Ensilage	\$9.0	10	\$11.9	\$16.8
Hay	\$6.6	59	\$8.8	\$12.4
Other Crops	\$23.2	28	\$30.6	\$43.5
Total Crop Receipts	\$144.9	14	\$201.5	\$316.4
Livestock and Livestock Products:				
Fed Beef - Value Added	\$157.5	8	\$192.3	\$312.5
Cow-calf and Stockers	\$24.4	75	\$29.8	\$48.4
Hogs	\$0.0		\$0.0	\$0.0
Dairy	\$43.0	13	\$53.9	\$79.3
Other	\$0.0		\$0.0	\$0.0
Total L & LP	\$224.9	13	\$275.9	\$440.2
Other Ag-Related	\$0.1	247	\$0.1	\$0.1
Total Agricultural Receipts**	\$369.9	11	\$477.5	\$756.7

*Does not include impacts of forward-linkages through the processing sectors.

** Rounding of numbers may affect totals and prevent some commodities with low receipts from appearing in the table.

Livestock production is a critical part of the local economy, making up \$224.9 million in annual sales. Fed beef is a major contributor to livestock receipts. Feedlot operations had value added production of \$157.5 million from 2011-2014 (Table 1). As a result, Dallam County is ranked 8th among Texas counties in fed-beef production. Cow-calf and stocker operations contributed average annual sales of \$24.4 million. The county's swine industry has diminished rapidly, with no sales reported since 2009. Dallam County's growing dairy sector averaged \$43 million in sales annually.



The value of crop and livestock receipts is not the only agricultural component benefiting the Dallam County economy. Many production expenses are paid to local suppliers. Farmers and ranchers also spend part of their wages and profits in the county - eating at restaurants and buying groceries, clothing,

etc. In turn, the employees of these businesses purchase supplies and spend wages at other businesses. As money circulates through the economy, it multiplies the original \$369.9 million in cash receipts from farm and ranch production to a total county-level economic impact of \$477.5 million. A great deal of the money spent outside Dallam County is still used in Texas. Therefore, farm- and ranch-level production leads to a larger state-level impact of \$756.7 million.

	Number of Employees	Annual Payroll \$1,000,000
Private Sector	599	\$19.80
Farm and Ranch	625	\$13.14
Total	1,224	\$32.94

*Employment estimates do not include ag-related public sector/government employees

Agribusinesses take many forms: manufacturing, retail trade and food service, wholesale trade, agricultural services and transportation. According to the 2013 Texas County Business Patterns publication, a total of 599 people were employed in Dallam County agribusinesses during 2013 with an associated payroll of \$19.8 million. In addition, 625 people worked either full- or part-time on local farms, ranches and confined livestock operations, earning \$13.1 million annually (2012 Census of Agriculture). It should be noted that the impact of agriculture on the Dallam County economy is underestimated, since the economic contributions of public sector employees working in agriculture and the 371 farm and ranch operators are not considered in this analysis.



(AgEco-FS-7: Dr. Steve Amosson, Kay Ledbetter and Michelle Jones, Amarillo; Dr. Rebekka Dudensing, Ruoxi Lu and Jonathan Ellison, College Station; Dr. Bridget Guerrero, Canyon; and Mike Bragg, Dallam/Hartley counties. Revised August 2015)