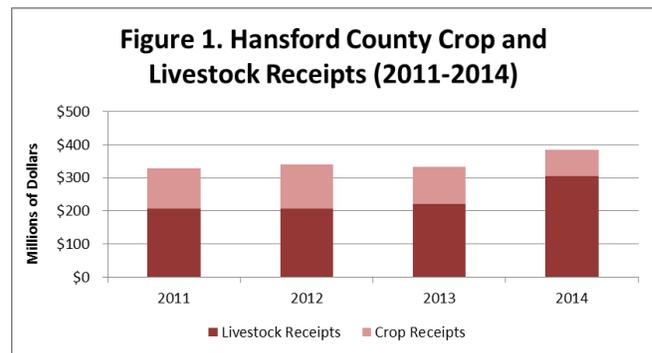


**AT A GLANCE**

- *Hansford County's value of agriculture exceeded \$384 million in 2014 (Figure 1).*
- *The 969 agricultural-related employees account for 52.8% of all private-sector employment (Table 2).*
- *Hansford County ranks 2nd in wheat sales, 5th in corn sales, 3rd in fed cattle sales and 4th in hog sales (Table 1).*
- *Hansford County ranks 13th nationwide in the market value of cattle and calves sold.*
- *Hansford County ranks 14th among counties in Texas for total agricultural receipts from 2011-2014 averaging \$346.5 million, generating county- and state-level impacts of \$484.5 million and \$711.3 million, respectively (Table 1).*
- *This analysis does not include the impact of agriculturally related public sector employees or the 263 farm and ranch operators.*

## The Impact of Agribusiness HANSFORD COUNTY 2015

Most of Hansford County's 920-square-mile land area is used for agricultural purposes with 272,323 acres in permanent pasture and another 294,447 acres in cropland. Approximately 98,000 irrigated acres provide flexibility with respect to the type of crops that can be grown in the county. However, the traditional crops of corn, wheat, cotton and sorghum have dominated with average annual sales of \$69.7 million, \$20.4 million, \$11 million and \$5.9 million, respectively. Overall, Hansford County ranks 2nd in wheat production, 5th in corn and 14th in total agricultural receipts among the state's 254 counties (Table 1).



Livestock production is a critical part of the local economy, contributing \$234.9 million in value-added sales annually. Fed beef is the primary component of livestock production in the county, with feedlot operations providing value-added sales of \$213.7 million annually in the 2011-2014 time period, resulting in Hansford County being ranked 3rd among Texas

	Value (\$1,000,000)	State Rank	County Economic Impact* (\$1,000,000)	State Economic Impact* (\$1,000,000)
<b>Crops:</b>				
Corn	\$69.7	5	\$92.1	\$160.9
Wheat	\$20.4	2	\$26.9	\$47.1
Cotton	\$11.0	56	\$14.0	\$20.0
Sorghum	\$5.9	38	\$7.8	\$13.6
Ensilage	\$2.5	20	\$3.0	\$4.6
Hay	\$2.1	122	\$2.6	\$4.0
Other Crops	\$0.0		\$0.0	\$0.0
<b>Total Crop Receipts</b>	<b>\$111.6</b>	<b>21</b>	<b>\$146.4</b>	<b>\$250.2</b>
<b>Livestock and Livestock Products:</b>				
Fed Beef - Value Added	\$213.7	3	\$310.3	\$424.1
Cow-calf and Stockers	\$12.0	144	\$17.4	\$23.8
Hogs	\$9.1	4	\$10.2	\$13.0
Dairy	\$0.0		\$0.0	\$0.0
Other	\$0.1	173	\$0.1	\$0.1
<b>Total L &amp; LP</b>	<b>\$234.9</b>	<b>11</b>	<b>\$338.0</b>	<b>\$461.0</b>
<b>Other Ag-Related</b>	<b>\$0.1</b>	<b>245</b>	<b>\$0.1</b>	<b>\$0.1</b>
<b>Total Agricultural Receipts**</b>	<b>\$346.5</b>	<b>14</b>	<b>\$484.5</b>	<b>\$711.3</b>

\*Does not include impacts of forward-linkages through the processing sectors.

\*\* Rounding of numbers may affect totals and prevent some commodities with low receipts from appearing in the table.

counties in fed-beef production. Cow-calf and stocker operations also contributed significantly to the economy, adding \$12 million in value-added production. Another important component is the swine industry, which added \$9.1 million, resulting in Hansford County being ranked 4th in the state (Table 1). A significant increase in livestock receipts was experienced in 2014 (\$83.4 million) due to dramatically higher livestock prices (Figure 1).



Of course, the direct value of agricultural production is not the only benefit to the local economy. Many production expenses are paid to local suppliers. Farmers and ranchers also spend part of their wages and profits in the county - eating at local restaurants and buying groceries, clothing, etc. In turn, the employees of these businesses purchase supplies and spend wages at local businesses. As money circulates through the economy, it multiplies the original \$346.5 million in cash receipts from

farm and ranch production to a total county-level economic output contribution of \$484.5 million. A good deal of the money that is spent outside Hansford County is still spent in Texas, so the farm-level production leads to a larger state-level output of \$711.3 million.

<b>Table 2. Hansford County Ag-Related Employment</b>		
	<b>Number of Employees</b>	<b>Annual Payroll \$1,000,000</b>
<b>Private Sector</b>	<b>332</b>	<b>\$9.50</b>
<b>Farm and Ranch</b>	<b>637</b>	<b>\$14.84</b>
<b>Total</b>	<b>969</b>	<b>\$24.34</b>

Agribusinesses take many forms including: manufacturing, retail trade and food service, wholesale trade, agricultural

\*Employment estimates do not include ag-related public sector/government employees services and transportation. A total of 332 people were employed in Hansford County agribusinesses during 2013 with an associated payroll of \$9.5 million, according to the 2013 Texas County Business Patterns publication. In addition, 637 people were either employed full- or part-time on local farms, ranches and confined livestock operations, earning \$14.8 million annually (2012 Census of Agriculture). It should be noted that the impact of agriculture on the Hansford County economy is underestimated, since the economic contributions of public sector employees working in agriculture and the 263 farm and ranch operators are not considered in this analysis.



*(AgEco-FS-12: Dr. Steve Amosson, Kay Ledbetter and Michelle Jones, Amarillo; Dr. Rebekka Dudensing, Ruoxi Lu and Jonathan Ellison, College Station; Dr. Bridget Guerrero, Canyon; and Andrew Sprague, Hansford County. Revised August 2015)*